

MANAGEMENT AND ORGANISATION BEHAVIOUR

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Time : Three hours

Maximum : 100 marks

Answer any FIVE questions choosing any TWO questions in section A and any THREE questions in section B.

All questions carry equal marks.

## SECTION A – (2 × 20 = 40 marks)

1. What is management? Discuss the principles of management.
2. What is planning? What are the steps involved in planning?
3. Define the term "Span of Management". Explain Graicunas theory of span of management.
4. Define control. What are the essentials of an effective control system.

## SECTION B — (3 × 20 = 60 marks)

5. Define motivation. Explain the nature and characteristics of Motivation.
  6. What is leadership? Explain the various theories of Leadership.
  7. What is communication? Explain the importance of communication.
  8. Define group? Why are groups formed? Explain Drexler Sibbet Team Performance model.
  9. What do you understand by organisational change? Explain the major causes for change.
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INDUSTRIAL PSYCHOLOGY

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Time : Three hours

Maximum : 100 marks

Answer any FIVE questions.

All questions carry equal marks.

1. What is Industrial Psychology? Explain its nature and scope.
2. Define frustration. Explain its consequences.
3. Discuss the tools of appraising human behaviour.
4. Bring out the relationship between motivation and productivity.
5. Discuss the significance of Human engineering in industry.
6. Who is Industrial Psychologist? What are his increasing role in an industry?

7. Define time study. Explain its importance.
  8. Assess the role of reward and punishment in an industrial set up.
  9. What is personal counselling? Point out its objectives.
  10. Explain the role of behavioural sciences in modern era.
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PERSONNEL MANAGEMENT AND INDUSTRIAL  
RELATIONS

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Time : Three hours

Maximum : 100 marks

Answer any FIVE questions

All questions carry equal marks.

1. Explain the various managerial and operative functions of Personnel management.
2. What is meant by Interview? Why it is needed? Bring out the different types of Interview.
3. Discuss the factors determining objective evaluation or problems of appraisal.
4. Discuss the various penalties and punishments awarded to the accused employees in order to maintain discipline in an organization.
5. What are the statutory measures available in India for redressal of employee grievances? Are they sufficient? If not, what are your suggestions in this regard?
6. Who are the parties to good industrial relations? What are their role to promote the industrial relations? What are your suggestions for developing a sound industrial relations?
7. What are the reasons for the industrial unrest in India?
8. Discuss the role of Labour courts and Industrial and National Tribunals in the settlement of industrial disputes.
9. Do you recommend the concept of 'One union, One industry'? List your arguments for and against this concept.
10. Explain the role of a HR Manager in the present scenario.

